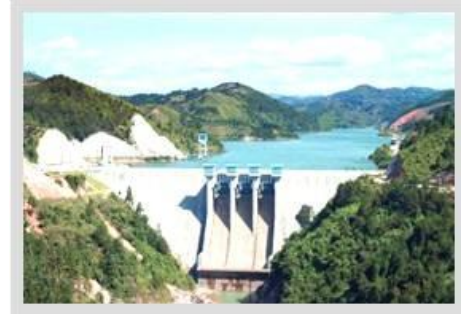


Skill and determination bring a \$345M IPO to the Hong Kong Exchange

On June 28, 2012, Huadian Fuxin Energy Corporation became the first large-cap, diversified clean energy company listed in Hong Kong. Led by BAML, the syndicate had six investors committed for over \$200M US in cornerstone investments prior to the IPO and BAML brought in GE Capital as the only international cornerstone investor.

The success of this IPO is especially noteworthy as at least eight other IPOs across industries in Asia were cancelled in the two months leading up to this offering. BAML's road shows and bookbuilding were conducted over a period of uncertainty stemming from major economic and political events, including the election in Greece and the Euro's instability. The institutional order book was oversubscribed on the first day of bookbuilding with high quality demand from sector specialists, platinum hedge funds and Chinese corporations.

Huadian Fuxin is a leading diversified clean energy company in China, largely engaged in the development, management and operation of hydropower, wind power, and other clean energy projects. It is a pioneer in China's distributed energy business, and also actively developing other clean energies, including nuclear, solar and biomass.



Expertise makes the difference in one of the largest federal energy deals of 2012

Banc of America Public Capital Corp (BAPCC) - Energy Services, provided \$80.6M in financing for an Energy Savings Performance Contract with Honeywell International, Inc. The energy efficiency project will decentralize and optimize four Central Steam Plants supplying steam to 70 connected buildings across Tinker Air Force Base (TAFB) through distribution pipelines.

BAPCC was the sole underwriter and arranger for the transaction and was selected by Honeywell because of its ability to execute a large scale and complex deal. Drawing on this expertise and immediately post closing, the Energy Services team delivered an innovative and highly successful syndication strategy to place part of the transaction with two insurance companies. Karen H. Gierhart was the deal originator.

Tinker is Oklahoma's largest single-site employer and the largest Air Force facility energy consumer. The buildings at TAFB are primarily hangars, warehouses, offices, process facilities, labs, aircraft maintenance facilities, aircraft corrosion control facilities and other supporting buildings for the TAFB mission. Improving the energy efficiency of the 70 TAFB buildings covered by this contract will save enough energy to power more than 12,000 average homes per year.

"Upon completion, the project will reduce Tinker's natural gas consumption by 30 percent and save an estimated \$6.4 million a year," said Rex Stanford, TAFB's Energy Project manager.



BAML wins *Banker* award second year in a row

For the second consecutive year BAML won *The Banker's* award for the **Most Innovative Investment Bank in Climate Change and Sustainability**. This prestigious award recognizes BAML's strong work in sustainable finance, as well as the bank's overall commitment to sustainability. *The Banker's* Investment Banking Awards focus on innovation in products, structures, transactions or overall strategies. In this year's submission, we highlighted our new \$50 billion commitment along with three deals: Solar Strong, CleanStar Mozambique and Exelon Corp.'s purchase of Antelope Valley Solar Ranch.



Innovative socially responsible proxy voting service introduced for Managed Solutions Accounts

The Managed Solutions Group (MSG) for Merrill Lynch Wealth Management has launched an innovative socially responsible Proxy Voting option for three of its programs. The option is being offered in direct response to increased client and advisor requests for services and investments that reinforce values and ideals important to many of our clients.

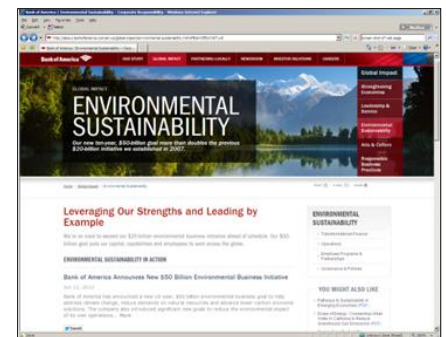
By completing a simple form, clients will delegate proxy voting authority to Institutional Shareholder Services (ISS) who will vote proxies on behalf of the client following Socially Responsible Guidelines (SRI). The SRI guidelines help to assess environmental, social and governance risks at the companies that clients invest in, and hold boards of directors accountable for operating in a socially responsible way. MSG's socially responsible proxy voting service will be featured as part of the GWIM-wide Environmental/Social/Governance (ESG) initiative that will launch in Q4. This innovative service will be a differentiator for GWIM in the ESG category.

To view the **ISS SRI Proxy Voting guidelines**, [click here](#).



New environmental sustainability web page launched

In August, new public-facing Corporate Social Responsibility (CSR) pages on the Bank of America.com website were launched to present a more complete view of the Bank's CSR work. Under the *Global Impact* tab there is an updated and expanded *Environmental Sustainability* section. Now customers and clients, the media and other stakeholders can read about our transformational business deals, find our environmental policies and awards, see photos of the My Environment ambassadors in action across the world, and follow the progress against our ambitious operational targets. The 2011 Corporate Social Responsibility report is also available through a link on the site. To go to the Environmental Sustainability portion of the site [click here](#).



My Environment marks second anniversary

On August 16th, *My Environment*, our enterprise-wide employee engagement program, celebrated its second anniversary. From that very first meeting — a lunch and learn in Charlotte, NC — it was clear that environmental stewardship was important to our employees. Today the program has 1445 ambassadors in 12 countries and 11,467 subscribers to the quarterly *My Environment* employee newsletter. Most importantly the program has evolved from one focused solely on educating employees on environmental topics to an action oriented global community dedicated to helping BAC meet its environmental operations goals and the \$50B environmental business commitment.

Patrick Costigan of Maine was the first employee to become a *My Environment* ambassador. In his own words, Patrick describes what he has experienced over the past two years: "After becoming a My Environment Ambassador I connected with teammates on campus, regionally and across the globe. We held brainstorming sessions and shared ideas on ways to recycle, save energy, reduce our paper consumption and in the last year we tilled, planted and are currently harvesting our crop of nutritious vegetables grown on site for local food cupboards. What started as one has grown into a *My Environment* Chapter of many! I'm proud to work for a great company that supports environmental initiatives and promotes active community involvement."

