

# New Jersey

Bank of America began serving New Jersey more than 190 years ago.

bankofamerica.com/newjersey



## The power of local connections

At Bank of America, we have leading capabilities across all our businesses and a strategy that is focused on connecting our capabilities to deliver for our customers and clients. In every situation, we're committed to growing responsibly and sustainably - ensuring everything we do aligns to our purpose of helping people live better financial lives.

- Families can have the tools and support they need to live more successful financial lives.
- Neighborhoods can be built on a solid foundation of responsible home lending and economic development.
- Businesses, small and large, can benefit from our financial and intellectual capital.
- And the organizations, nonprofits and companies addressing society's toughest problems can have the resources and expertise of the company and the efforts of our over 200,000 employees behind them.

In each market, we strive to connect everything our company offers to our clients' personal and financial goals so we can provide tailored solutions to fit their needs. It's how we make this large company personal and how we help our customers, clients and communities thrive.

223 Financial centers

715 ATMs

3 Bank of America Private Bank offices

29 Merrill® offices

\$69 billion Total FDIC deposits*	\$3.0 billion Home loans**
\$18 billion Bank of America Private Bank client balances***	\$114 billion Merrill client balances***

\*Total deposits within this market as of June 30, 2020, which may be inclusive of Consumer, Global Wealth & Investment Management (GWIM), Global Banking and Global Markets deposits.

\*\*Home loan dollars reflect a rolling 12-month total of first mortgage loan production figures including Consumer Banking and GWIM.

\*\*\*Global Wealth and Investment Management (GWIM), the wealth and investment management division of Bank of America, includes Bank of America Private Bank and Merrill. GWIM Client Balances consists of assets under management of GWIM entities, brokerage assets, and assets in custody of GWIM entities.

## Commercial business

\$6.2 billion  
Loans to commercial business

## Helping New Jersey business grow

\$712 million  
Credit provided by Bank of America to small business in New Jersey

Credit extended to businesses that generally have annual revenues of \$5 million to \$2 billion. Credit extended to businesses that generally have annual revenues of less than \$5 million.

## Community involvement

### Grants and matching gifts<sup>1</sup>(since 2016)

\$25 million  
Advancing racial equality and economic opportunity, and addressing needs brought on by the coronavirus. Bank of America Charitable Foundation provided grants and matching gifts on behalf of employees.<sup>1</sup>

### Employee giving and volunteerism<sup>1</sup>(since 2016)

\$8.9 million  
Total contribution by employees donated to local nonprofits and community needs. A portion of this amount was matched by the Bank of America Charitable Foundation.

346K hours  
Employee volunteer hours contributed locally as part of our annual goal of giving 2 million volunteer hours across the company.  
#BofAVolunteers

<sup>1</sup> Community involvement amounts represent a cumulative five-year period of contributions; 20 quarters from fact sheet date.

## Environmental business initiative

Since 2007, we have deployed more than \$160 billion to low-carbon, sustainable business activities as part of our Environmental Business Initiative. In 2019, we announced that we have committed an additional \$300 billion by 2030 toward these efforts. Therefore, by the end of 2030, we will have deployed a cumulative amount of \$445 billion to low-carbon, sustainable business.

In New Jersey, we've deployed \$4.0 billion in capital since 2007 to low-carbon, sustainable business activities.

