

Washington

bankofamerica.com/local

@BankofAmerica

Bank of America began serving Washington more than 140 years ago.

The power of local connections

At Bank of America, we have leading capabilities across all our businesses and a strategy that is focused on connecting our capabilities to deliver for our customers and clients. In every situation, we're committed to growing responsibly and sustainably — ensuring everything we do aligns to our purpose of helping people live better financial lives.

- Families can have the tools and support they need to live more successful financial lives.
- Neighborhoods can be built on a solid foundation of responsible home lending and economic development.
- Businesses, small and large, can benefit from our financial and intellectual capital.
- And the organizations, nonprofits and companies addressing society's toughest problems can have the resources and expertise of the company and the efforts of our over 200,000 employees behind them.

In each market, we strive to connect everything our company offers to our clients' personal and financial goals so we can provide tailored solutions to fit their needs. It's how we make this large company personal and how we help our customers, clients and communities thrive.

	170	Financial centers
	461	ATMs
	5	U.S. Trust® offices
	13	Merrill Lynch™ offices

Commercial business



\$4,098,167,998

Year-to-date new loans to commercial businesses

Helping Washington businesses grow



\$595,989,181

Credit provided by Bank of America to small businesses in Washington



\$30,394,779,000

Total FDIC deposits*



\$914,169,027

Total home loans, year-to-date



\$10,133,898,826

U.S. Trust client balances**



\$25,029,021,666

Merrill Lynch client balances**

*Total deposits within this market as of June 30, 2016 inclusive of Consumer, Global Wealth and Investment Management (GWIM), Global Banking and Global Markets deposits.

**GWIM, the wealth and investment management division of Bank of America, includes U.S. Trust and Merrill Lynch. GWIM client balances consists of assets under management of GWIM entities, brokerage assets and assets in custody of GWIM entities.

Credit extended to commercial businesses that generally have annual revenues of \$5 million to \$2 billion.

Credit extended to small businesses that generally have annual revenues of less than \$5 million.

Community involvement

Grants and matching gifts



\$2,526,755

Amount the Bank of America Charitable Foundation provided in grants and matching gifts to local nonprofits addressing issues fundamental to community sustainability.

\$125 billion environmental business commitment



We have increased our current environmental business initiative from \$50 billion to \$125 billion in low-carbon business by 2025 through lending, investing, capital raising, advisory services and developing financing solutions for clients around the world. We have provided more than \$62 billion in financing for low-carbon activities since 2007.

Anthony Diblasi

Washington State President, anthony_diblasi@ml.com

2016 Employee giving and volunteerism



\$535,725

Total contribution by employees pledged to local nonprofits. This amount was matched by our charitable foundation.



\$283,987

Total amount employees pledged to local community needs through the Employee Giving Campaign.



21,648 hours

Employee volunteer hours contributed locally as part of the 2 million volunteer hours given across the company.